

MEMO

TO: Montana State Library Network Advisory Council

FROM: Cara Orban, Statewide Projects Librarian

DATE: March 5, 2013

RE: Renewal Options for Statewide Database Suite and HomeworkMT Live Tutoring Service

About the Statewide Database and Online Services Suite

The Montana State Library has been able to cover the entire cost of the FY12-13 contracts that provide statewide databases and online services to Montana citizens. This is made possible through an allocation from the 2011 Montana Legislature and support from the Governor's budget office and the efforts of the State Librarian, the State Library Commission, and the Montana Library Association. The current legislative allocation is \$634,994 for the FY12-13 biennium, or \$317,497 per fiscal year.

EBSCO is the provider of the statewide databases for the contract period. The statewide databases contract with EBSCO for FY12-13 has allowed for unlimited access to the databases in the EBSCO Elite package, as well as 7 separate EBSCO databases (listed in Appendix A - Part I).

Tutor.com is the site behind HomeworkMT, a statewide service that includes online resources and live tutors for K-12 and college students and career resources for adults (detailed in Appendix A - Part II).

Database usage statistics from the beginning of the contract period (September 1, 2011) through February 2013 are listed in Appendix B.

Any Montana library that is listed in the Montana Library Directory has access to these statewide databases and services through August 31, 2013. Funding sources for statewide subscription databases beyond August 2013 are dependent on this year's legislative session.

A Note Regarding the Current Budget Request

Decision Package 102, which is a Montana State Library budget request that would allow for a \$26,000 inflationary increase for statewide databases and online services costs, passed unanimously before the House Appropriations Committee and will be considered by the Senate Finance and Claims Committee on March 6. This request is part of the overall House Bill 2 funding package, the outcome of which will not be known until the session concludes.

EBSCO: Proposed Contract Renewal Pricing

MSL’s statewide databases contract with EBSCO for FY12-13 allowed for unlimited access to the databases listed in Appendix A at a total cost of \$249,260 per year.

EBSCO has proposed an increase of 2.5% (\$6,232) for FY14, bringing the total cost to \$255,492. MSL is currently in negotiations with EBSCO to hold to this single increase for a two year contract renewal, should this contract be renewed.

Tutor: Proposed Contract Renewal Pricing Options

MSL’s current contract with Tutor for FY12-13 allowed for unlimited statewide live homework help sessions, plus access to the Adult Education & Career Center, at a total cost of \$68,237 per year. The proposed pricing options available for a renewed statewide contract represent either a cost increase in order to sustain existing live tutor services, or no cost increase but reduced live tutor services.

Tutor has presented MSL with three pricing options for FY14 contract renewal:

<p>A. No increase in usage – up to 7,800 sessions, which is the projected number of sessions completed during the past contract year. Any unused sessions can roll over to the next year’s contract.</p>	<p>\$68,237 per year</p>
<p>B. Increase number of sessions to accommodate projected 9% increase in usage (up to 8,502 sessions, at an additional expense of \$4,030). Any unused sessions can roll over to the next year’s contract.</p>	<p>\$72,267 per year</p>
<p>C. Unlimited number of sessions, but exclusive to school libraries (at an additional expense of \$15,763).</p>	<p>\$84,000 per year</p>

These renewal proposals present several options:

Option One: Renew existing EBSCO database package as-is; renew Tutor at one of the three proposed levels

<p>EBSCO FY14 renewal price</p>	<p>\$255,492 annual cost</p>		
<p>Tutor FY14 renewal price</p>	<p>A: \$68,237 annual cost (up to 7,800 sessions)</p>	<p>B: \$72,267 annual cost (up to 8,502 sessions)</p>	<p>C: \$84,000 (unlimited sessions for K12 libraries only)</p>

Total annual cost for statewide database suite for FY14	\$323,729	\$327,759	\$339,492
<i>Remaining balance if awarded flat annual legislative allocation of \$317,497</i>	<i>(-\$6232)</i>	<i>(-\$10,262)</i>	<i>(-\$21,995)</i>
<i>Remaining balance if awarded additional \$13,000 inflationary increase from HB 2 (total \$330,497)</i>	<i>\$6,768</i>	<i>\$2,738</i>	<i>(-\$8995)</i>

Option Two: Eliminate some EBSCO databases; add additional exam preparation database (suggested by some school and public libraries); renew Tutor at one of the three proposed levels

Selected EBSCO databases FY14-15 renewal price	\$xx annual cost		
Exam preparation database to replace former subscription to Gale TERC database	\$32,500 estimated annual cost		
Tutor FY14-15 renewal price	A: \$68,237 annual cost (up to 7,800 sessions)	B: \$72,267 annual cost (up to 8,502 sessions)	C: \$84,000 (unlimited sessions for K12 libraries only)
Total annual cost for statewide database suite for FY14	\$100,737 + \$xx	\$104,767 + \$xx	\$116,500 + \$xx
<i>Remaining balance for EBSCO databases if awarded flat annual legislative allocation of \$317,497</i>	<i>\$216,760</i>	<i>\$212,730</i>	<i>\$200,997</i>
<i>Remaining balance for EBSCO databases if awarded additional \$13,000 inflationary increase from HB 2 (total \$330,497)</i>	<i>\$229,760</i>	<i>\$225,730</i>	<i>\$213,997</i>

Option Three: RFP for new databases to replace EBSCO databases, or eliminate some EBSCO databases without replacing; renew Tutor at one of the three proposed levels

New or reduced statewide contract	\$xx annual cost		
Tutor FY14-15 renewal price	A: \$68,237 annual cost (up to 7,800 sessions)	B: \$72,267 annual cost (up to 8,502 sessions)	C: \$84,000 (unlimited sessions for K12 libraries only)
Total annual cost for statewide database suite for FY14	\$xx + \$68,237	\$xx + \$72,267	\$xx + \$84,000
<i>Remaining balance for statewide databases if awarded flat annual legislative allocation of \$317,497</i>	\$249,260	\$245,230	\$233,497
<i>Remaining balance for statewide databases if awarded additional \$13,000 inflationary increase from HB 2 (total \$330,497)</i>	\$262,260	\$258,230	\$246,497

Option Four: RFP for completely new suite (replacing EBSCO and Tutor contracts) at up to \$317,497 annual cost (flat annual legislative allocation) or up to \$330,497 annual cost (legislative allocation with inflationary increase)

Option Five: Renew existing EBSCO database package as-is; RFP for new resource to replace Tutor

EBSCO FY14-15 renewal price	\$255,492 annual cost
New statewide contract to replace Tutor	\$xx annual cost
Total annual cost for statewide database suite for FY14	\$255,492 + \$xx
<i>Remaining balance for statewide live tutoring service if awarded flat annual legislative allocation of \$317,497</i>	\$62,005
<i>Remaining balance for statewide live tutoring service if awarded additional \$13,000 inflationary increase from HB 2 (total \$330,497)</i>	\$75,005

Appendix A

I. EBSCOhost Databases

All libraries entered in the Montana Library Directory are automatically enrolled in the EBSCO Databases. The statewide suite for FY2012-13 includes these databases:

EBSCO Elite

- Academic Search Elite
- Biography Resource Center
- Business Source Elite
- Consumer Health Complete
- ERIC
- Funk & Wagnalls New World Encyclopedia (subset of Academic Search Elite)
- Health Source: Consumer Edition
- Health Source: Nursing/Academic Edition
- History Reference Center
- Literary Reference Center
- Master FILE Premier
- MAS Ultra: School Edition
- MEDLINE
- Middle Search Plus
- Military & Government Collection
- Newspaper Source Plus
- Points of View Reference Center
- Primary Search
- Professional Development Collection
- Psychology & Behavioral Science Collection Regional Business News TOPICsearch
- Regional Business News
- TOPICsearch
- Career Library

Additional EBSCO Databases

- Small Engine Repair Reference Center
- Auto Repair Reference Center
- CINAHL with Full Text
- Environment Complete
- LISTA (Library Information, Science and Technology Abstracts)
- Teacher Reference Center
- GreenFILE

II. Tutor.com Services

<http://homeworkmt.org/>

- Live Homework Help: Online tutoring in over 20 subject areas, Sunday through Thursday, 2 P.M. to 11 P.M
- ProofPoint Real-Time Writing Center: student and tutor collaborate in real time on reports, essays and papers for K-12 and College
- SkillsCenter Resource Library: a library of worksheets, videos, and sample problems based on subjects (Math, English, Science and Social Studies) for Elementary-High School; Includes the following standardized test preparation materials:
 - College Entrance Exams (ACT, PSAT, SAT, SAT Subject Tests including formally SAT-II)
 - Graduate School Entrance Exams (GMAT, GRE, GRE Subject Tests, LSAT, MCAT, USMLE)
 - Other exams: (AP, ASVAB, CMA, Civil Service, GED, NCLEX, NNAAP, NET, TOEFL, USMLE)
- Live Tutor: Online tutoring in an online classroom
- SkillsCenter Resource Library, which includes academic resources, GED materials, and financial literacy e-resources
- Career Resources, which includes resume and cover letter assistance and interview guidelines

Appendix B

EBSCO Elite Databases (September 2011-February 2013)

	Sessions	Searches
Academic Search Elite Total	116899	298808
Biography Reference Center Total	28132	87078
Business Source Elite Total	60762	182029
Consumer Health Complete Total	8426	15545
ERIC Total	71998	241484
Funk & Wagnalls New World Encyclopedia Total	74477	230337
Health Source – Consumer Edition Total	78965	250794
Health Source – Nursing/Academic Edition Total	60490	196350
History Reference Center Total	109183	339667
Literary Reference Center Total	71084	212837
MAS Ultra – School Edition Total	88313	274280
MasterFILE Premier Total	69092	211188
MEDLINE Total	59616	192844
Middle Search Plus Total	95739	299734
Military & Government Collection Total	57955	183523
Newspaper Source Plus Total	107474	313296
Points of View Reference Center Total	64841	134612
Primary Search Total	74855	235832
Professional Development Collection Total	59338	183968
Psychology and Behavioral Sciences Collection Total	74174	221320

Regional Business News Total	65214	192209
TOPICsearch Total	91216	292351
Total Database Usage	1588243	4790086

Additional EBSCO Databases (September 2011 - February 2013)

	Sessions	Searches
Automobile Repair Reference Center Total	15578	23356
CINAHL with Full Text Total	114664	354494
Environment Complete Total	83074	215838
GreenFILE Total	64733	190778
Library, Information Science & Technology Abstracts Total	55806	179874
Small Engine Repair Reference Center Total	12592	35300
Teacher Reference Center Total	65427	193929
Total Additional Database Usage	411874	1193569

Interface Usage (September 2011 - February 2013)

Interface	Sessions	Searches
DiscoverIt! (EDS) Total	46448	5262682
EBSCOhost Standard Total	646187	7287304
EBSCOhost Mobile Total	1435	3645

HomeworkMT Statistics (September 2011-January 2013)

Total Tutoring Sessions	13052
Total SkillsCenter Sessions	5607
Total Homework MT Sessions	18659